

**Solution to Exam 1**  
Fall 2007

Here are notes on the solution. Some of the graphs may be omitted and the explanations are a bit terse. If you have any questions, please don't hesitate to stop by during office hours or the lab session to talk over things in detail.

**Part 1**

*1(a) Finding the initial equilibrium*

The first step is to solving for the individual demand curves for people of each type. For type A, the curve is given:

$$Q_a = 200$$

For type B, it is found as follows:

$$W2P_b = P$$

$$40 - 0.2*Q_b = P$$

$$0.2*Q_b = 40 - P$$

$$Q_b = (40 - P)/0.2$$

$$Q_b = 200 - 5*P$$

The market demand (Q) is the sum over all the buyers:

$$Q_d = 5*Q_a + 10*Q_b$$

$$Q_d = 5*(200) + 10*(200 - 5*P)$$

$$Q_d = 1000 + 2000 - 50*P$$

$$Q_d = 3000 - 50*P$$

On the supply side (using  $Q_s$  for clarity):

$$W2A = P$$

$$Q_s/100 = P$$

$$Q_s = 100 * P$$

Finding the equilibrium:

$$Q_d = Q_s$$

$$3000 - 50 * P = 100 * P$$

$$3000 = 150 * P$$

$$P = 20$$

$$Q_s = 100 * P = 100 * 20 = 2000$$

$$\text{Checking: } Q_d = 3000 - 50 * 20 = 3000 - 1000 = 2000$$

Consumption by a person of each type:

$$Q_a = 200$$

$$Q_b = 200 - 5 * P = 200 - 5 * 20 = 100$$

$$\text{Checking: } Q_d = 5 * 200 + 10 * 100 = 1000 + 1000 = 2000$$

*1(b) Finding the equilibrium with a \$12 tax*

The tax introduces a gap between what the buyer pays ( $P_b$ ) and what the seller gets to keep ( $P_s$ ):

$$P_b = P_s + \text{tax} = P_s + \$12$$

Rearranging the demand curve to find  $P_b$  for any given  $Q$ :

$$Q_d = 3000 - 50 * P_b$$

$$50 * P_b = 3000 - Q_d$$

$$P_b = (3000 - Q_d) / 50$$

The supply curve is already in the right form:

$$P_s = Q_s / 100$$

Inserting  $P_b$  and  $P_s$  into the equation with the tax, and setting  $Q_d = Q_s = Q$ :

$$(3000 - Q) / 50 = Q / 100 + 12$$

$$3000 - Q = Q/2 + 12*50 = Q/2 + 600$$

$$2400 = (3/2)*Q$$

$$Q = 1600$$

$$P_s = 1600/100 = 16$$

$$P_b = (3000 - 1600)/50 = 1400/50 = 28$$

$$\text{Checking: } P_s + 12 = 16 + 12 = 28 = P_b$$

Consumption by each type:

$$Q_a = 200$$

$$Q_b = 200 - 5*P_b = 200 - 5*28 = 200 - 140 = 60$$

$$\text{Checking: } 5*200 + 10*60 = 1000 + 600 = 1600$$

*I(c) Revenue and surplus*

Overall effects:

$$\text{Revenue} = 12*1600 = 19,200$$

$$\Delta CS = -( (28-20)*1600 + 0.5*(28-20)*400 ) = -( 12,800 + 1,600 ) = -14,400$$

$$\Delta PS = -( (20-16)*1600 + 0.5*(20-16)*400 ) = -( 6,400 + 800 ) = -7,200$$

DWL = lost surplus less gain in revenue

$$DWL = (14,400+7,200) - 19,200$$

$$DWL = 2,400$$

Change in CS for each type:

$$\Delta CS_a = - (28-20)*200 = - 1,600$$

$$\Delta CS_b = (28-20)*60 + 0.5*(28-20)*(100-60) = 480 + 160 = 640$$

Type-A consumers are hurt more because they consumed more of the good to begin with, and because their demand is inelastic. Type-B consumers avoid some of the tax because their consumption of the good drops.

## Part 2

### 2(a) Effect of the tax

Since the W2A curve is perfectly elastic at \$1, the supply curve with the tax will be horizontal at  $P_s = W2A + \$0.2 = \$1.20$ . The new price will thus be \$1.20. To find the new quantity, use the elasticity of demand:

$$\eta = \% \Delta Q / \% \Delta P$$

$$\% \Delta Q = \eta * \% \Delta P$$

$$\% \Delta P = (1.20 - 1) / 1 = 0.2 = 20\%$$

$$\% \Delta Q = -0.5 * 20\% = -10\% = -0.1$$

$$\Delta Q = -0.1 * 1M = -100,000$$

$$Q = 1M - 100,000 = 900,000$$

Effects on revenue and surplus:

$$\text{Revenue} = \$0.2 * 900,000 = \$180,000$$

$$\Delta CS = -(0.2 * 900,000 + 0.5 * 0.2 * (1M - 900,000)) = -(180K + 10K) = -190,000$$

$$\Delta PS = 0$$

$$DWL = 190,000 - 180,000 = 10,000$$

$$\text{Checking: } DWL = 0.5 * 0.2 * 100K = \$10,000$$

### 2(b) Effect of the subsidy

Because the W2A curve is perfectly elastic at \$10, the initial price will be \$10 as well. The \$2 subsidy, therefore, will lower the buyer price to \$8:

$$P_s = P_b + \text{subsidy}$$

$$P_b = P_s - \text{subsidy} = \$10 - \$2 = \$8$$

The change in Q can be found using the elasticity:

$$\eta = \% \Delta Q / \% \Delta P$$

$$\% \Delta Q = \eta * \% \Delta P$$

$$\% \Delta P = (8 - 10) / 10 = -0.2 = -20\%$$

$$\% \Delta Q = -1 * (-20\%) = 20\% = 0.2$$

$$\Delta Q = 0.2 * 100K = 20,000$$

$$Q = 100K + 20,000 = 120,000$$

Computing the amount needed for the subsidy:

$$\text{Subsidy cost} = \$2 * 120,000 = \$240,000$$

The cost of the subsidy is substantially higher than the revenue raised by the tax on good A. The policy will create a deficit of  $\$240,000 - \$180,000 = \$60,000$ .

### Part 3

The market diagram is shown below. From the perspective of employers, the \$7 minimum is a 40% increase in the wage:  $(7-5)/5 = 0.4$ . They will reduce the number of hours they purchase to  $Q_2$ , which can be computed using the demand elasticity.

$$\eta = \% \Delta Q / \% \Delta P$$

$$\% \Delta Q = \eta * \% \Delta P$$

$$\% \Delta Q = -0.5 * (40\%) = -20\%$$

$$\Delta Q = -0.2 * 2 \text{ million} = -400,000 \text{ hours}$$

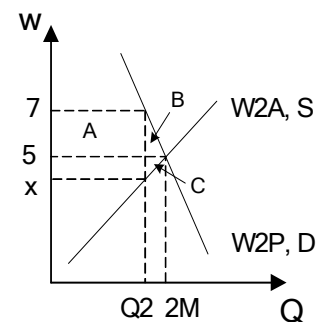
$$Q_2 = 2 \text{ million} - 400,000 = 1.6 \text{ million hours}$$

The effect on employers is the reduction in consumer surplus they receive. In the diagram, it's areas A+B. Computing it:

$$\Delta CS = -(A+B)$$

$$\Delta CS = -(\$2 * 1.6 \text{ M} + 0.5 * \$2 * 400 \text{ K}) = -(\$3.2 \text{ M} + \$400 \text{ K}) = -\$3.6 \text{ M}$$

The effect on employees is mixed. On one hand, they work 400,000 fewer hours but on the other hand, those working are paid more. As a group, they gain some producer surplus from the higher wage (area A) but lose some due to the cut in hours (area C). Area A was already computed above and is \$3.2 M. To compute area C, it's necessary to determine "x": the  $W_{2A}$  at  $Q_2$ . That can be done using the supply elasticity as follows:



$$\eta_s = \frac{\% \Delta Q}{\% \Delta P}$$

$$\% \Delta Q = -20\% \text{ (from above)}$$

$$-1 = 20\% / \% \Delta P$$

$$\% \Delta P = -20\%$$

$$\Delta P = -0.2 * \$5 = -\$1$$

$$x = \$5 - \$1 = \$4$$

$$C = 0.5 * (\$5 - \$4) * 400,000 = \$200 \text{ K}$$

$$\Delta PS = \$3.2 \text{ M} - \$200 \text{ K} = \$3 \text{ M}$$

Calculating deadweight loss:

$$\text{DWL} = \text{cost to employers} - \text{benefits to employees}$$

$$\text{DWL} = \$3.6 \text{ M} - \$3 \text{ M} = \$600 \text{ K}$$

$$\text{Checking: DWL} = 0.5 * (\$7 - \$4) * 400 \text{ K} = \$600 \text{ K}$$