

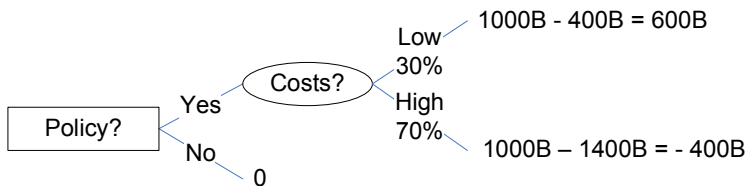
Exam 3, Spring 2007

Notes on Solution

Question 1

Part (a)

The decision tree is shown below, where all payoffs are in billions.



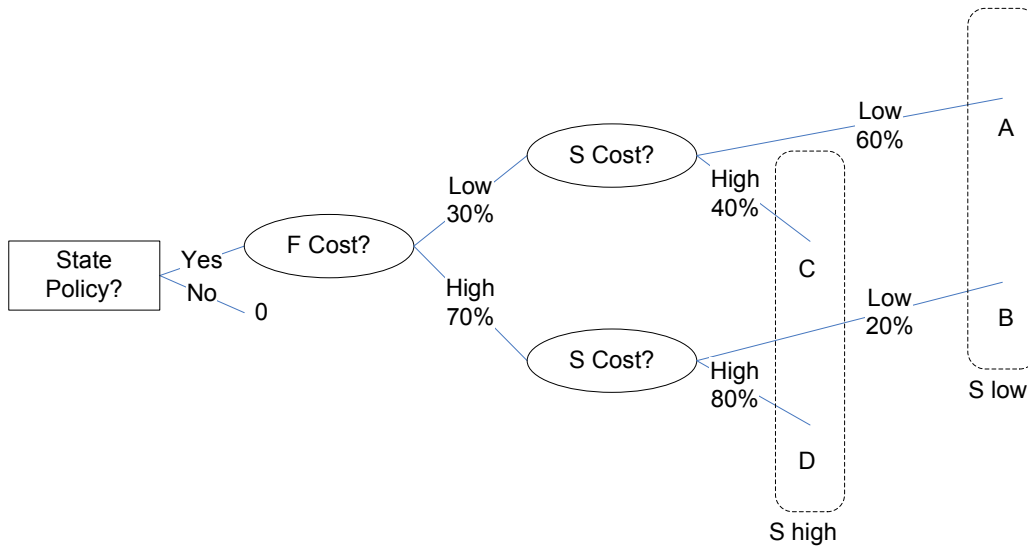
The EV of the "Costs?" node:

$$EV = 0.3*(600B) + 0.7*(-400B) = -100B$$

A risk-neutral government would not adopt the policy: it is too likely that the policy's costs would substantially exceed its benefits.

Part (b)

The first part of the decision tree looks like this:



The probability of ending up at points A-D are listed below:

| Point | Fed Cost | Fed Prob | State Cost | Prob | Overall |
|-------|----------|----------|------------|-------|---------|
| A | Low | 30.0% | Low | 60.0% | 18.0% |
| B | | | High | 40.0% | 12.0% |
| C | High | 70.0% | Low | 20.0% | 14.0% |
| D | | | High | 80.0% | 56.0% |

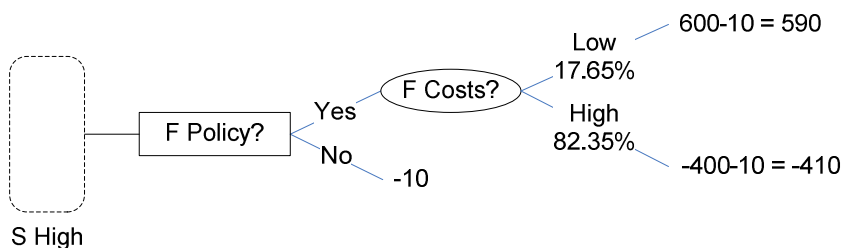
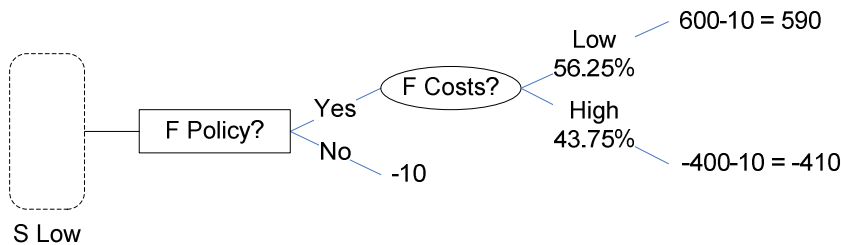
The overall chances of each state cost:

State low $18\% + 14\% = 32\%$
 State high $12\% + 56\% = 68\%$

Depending on the state costs, the conditional probabilities for federal costs will be:

| State | Fed | Conditional Probability |
|-------|------|-------------------------|
| Low | Low | $18\%/32\% = 56.25\%$ |
| | High | $14\%/32\% = 43.75\%$ |
| High | Low | $12\%/68\% = 17.65\%$ |
| | High | $56\%/68\% = 82.35\%$ |

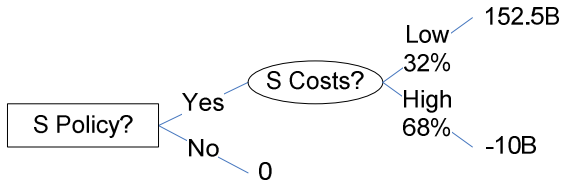
The decision trees branching off from each of the dotted ellipses above are as shown:



The EV of proceeding with the federal policy when state costs are low is $0.5625*(590B) + 0.4375*(-410B) = 152B$. Since that's higher than $-10B$, if state costs are low, the federal government should proceed with the policy.

The EV of proceeding with the federal policy when state costs are high is $0.1765*(590B) + 0.8235*(-410B) = -234B$. Since that's lower than $-10B$, if state costs are high, the federal government should NOT proceed with the policy.

Finally, taking these outcomes into account, the expected value of the state policy can be calculated:



$$EV = 0.32*(152.5B) + 0.68*(-10B) = 42B.$$

The federal government SHOULD pay the state to go ahead. The information the state policy would provide about federal costs is worth \$42B more to the federal government than the \$10B it would have to pay the state for implementing the policy.

Question 2

$$Q = K^{(0.333)} * L^{(0.667)}$$

| | |
|----|----|
| Q | 16 |
| Pk | 20 |
| Pl | 40 |

| | K | L | Q | TC | AC |
|----------|----|-----------------------------------|---------------------------------|--------------------|-------------|
| | 10 | 20.24 | 16 | 1009.54 | 63.10 |
| | 11 | 19.30 | 16 | 991.87 | 61.99 |
| | 12 | 18.48 | 16 | 979.01 | 61.19 |
| | 13 | 17.75 | 16 | 970.02 | 60.63 |
| | 14 | 17.10 | 16 | 964.19 | 60.26 |
| | 15 | 16.52 | 16 | 960.99 | 60.06 |
| | 16 | 16.00 | 16 | 960.00 | 60.00 |
| | 17 | 15.52 | 16 | 960.89 | 60.06 |
| | 18 | 15.08 | 16 | 963.40 | 60.21 |
| | 19 | 14.68 | 16 | 967.30 | 60.46 |
| | 20 | 14.31 | 16 | 972.43 | 60.78 |
| Equation | | $L = (Q/(K^{0.333}))^{(1/0.667)}$ | $Q = K^{(0.333)} * L^{(0.667)}$ | $TC = Pk*K + Pl*L$ | $AC = TC/Q$ |

The firm should use 16 units of capital and 16 units of labor. Its average cost will be \$60 per unit of output.

Question 3

$TC = F + G \cdot Q$
 $P = A - B \cdot Q$

| | |
|---|-----|
| F | 375 |
| G | 20 |

| | |
|---|-----|
| A | 100 |
| B | 1 |

| Q | P | TC | TR | Profit | AC | AR |
|----|-----------------------|-------------------------|------------------|---------------------------|-------------|----------|
| 68 | 32 | 1735 | 2176 | 441 | 25.51 | 32 |
| 69 | 31 | 1755 | 2139 | 384 | 25.43 | 31 |
| 70 | 30 | 1775 | 2100 | 325 | 25.36 | 30 |
| 71 | 29 | 1795 | 2059 | 264 | 25.28 | 29 |
| 72 | 28 | 1815 | 2016 | 201 | 25.21 | 28 |
| 73 | 27 | 1835 | 1971 | 136 | 25.14 | 27 |
| 74 | 26 | 1855 | 1924 | 69 | 25.07 | 26 |
| 75 | 25 | 1875 | 1875 | 0 | 25.00 | 25 |
| 76 | 24 | 1895 | 1824 | -71 | 24.93 | 24 |
| 77 | 23 | 1915 | 1771 | -144 | 24.87 | 23 |
| 78 | 22 | 1935 | 1716 | -219 | 24.81 | 22 |
| | $P = 100 - 1 \cdot Q$ | $TC = 375 + 20 \cdot Q$ | $TR = P \cdot Q$ | $\text{Profit} = TR - TC$ | $AC = TC/Q$ | $AR = P$ |

The organization should charge \$25 and serve 75 clients. It will earn \$0 in profits.

Question 4

Part (a)

$P = A - B \cdot Q$

| | |
|----|------|
| A: | 1020 |
| B: | 4 |

AC, MC:

| |
|----|
| 20 |
|----|

| Q | P | TR | TC | Profit | MR | MC |
|-----|------------------------|------------------|-------------------|---------------------------|-----------------------------|-----------|
| 120 | 540 | 64800 | 2400 | 62400 | | 20 |
| 121 | 536 | 64856 | 2420 | 62436 | 56 | 20 |
| 122 | 532 | 64904 | 2440 | 62464 | 48 | 20 |
| 123 | 528 | 64944 | 2460 | 62484 | 40 | 20 |
| 124 | 524 | 64976 | 2480 | 62496 | 32 | 20 |
| 125 | 520 | 65000 | 2500 | 62500 | 24 | 20 |
| 126 | 516 | 65016 | 2520 | 62496 | 16 | 20 |
| 127 | 512 | 65024 | 2540 | 62484 | 8 | 20 |
| 128 | 508 | 65024 | 2560 | 62464 | 0 | 20 |
| 129 | 504 | 65016 | 2580 | 62436 | -8 | 20 |
| 130 | 500 | 65000 | 2600 | 62400 | -16 | 20 |
| | $P = 1020 - 4 \cdot Q$ | $TR = P \cdot Q$ | $TC = 20 \cdot Q$ | $\text{Profit} = TR - TC$ | $MR = \Delta TR / \Delta Q$ | $MC = 20$ |

The firm would charge \$520 for the drug and produce 125 units. Its profit would be \$62,500.

Part (b)

Interest rate: 5%

Computing the PV of the 20 year stream of monopoly profits:

| | |
|-------------------------|----------------|
| Annual profit | 62,500 |
| PV forever | 1,250,000 |
| PV of years 21+ | 471,112 |
| PV of years 1-20 | 778,888 |

Part (c)

Computing the PV of CS during the patent period:

| | |
|-------------------|----------|
| CS during patent: | 31,250.0 |
| CS if forever | 625,000 |
| Patent-period CS | 389,444 |

After the patent period, competition in the market will drive the price down to \$20. We can find Q via the demand curve: $20 = 1020 - 4*Q$, so $Q = 250$.

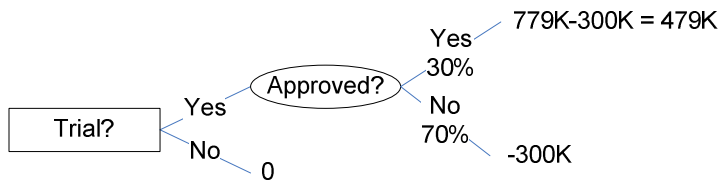
| | |
|-----------------|-----------|
| Q | 250 |
| CS after patent | 125,000 |
| CS if forever | 2,500,000 |
| Post-patent CS | 942,224 |

Final step is to add the patent-period and post-patent CS values together. The total CS is the PV of the CS during the patent period plus the PV of the CS after the patent expires:

| | |
|------------------|------------------|
| Total CS: | 1,331,668 |
|------------------|------------------|

Part (d)

The firm's decision tree is shown below:



The expected value of running the trial is $0.3*(479K) + 0.7*(-300K) = -66K$. A risk neutral firm would not undertake the trial.

The \$50,000 subsidy would not work. It's not enough: the EV would still be -16K.

Extending the life of the patent to 40 years would raise the PV of profits as follows:

| | |
|------------------|-----------|
| Annual profit | 62,500 |
| PV forever | 1,250,000 |
| PV of years 41+ | 177,557 |
| PV of years 1-40 | 1,072,443 |

Using this value instead of 779K would raise the EV of the trial to 22K. A risk neutral firm would now proceed. Thus, policy 2 would work.